

Topic Thursday Investor vs Agent Definitions



**EZ Real Estate
Platform**

INVESTOR DEFINITIONS

Underwriting **Cash Offer Price**

Cash Offer **Once Deal Closes with Financing**

AS-IS **No work being done, working numbers**

Cash Financing **Hard Money Loan**

Conventional Financing

VA Financing

FHA Financing

USDA Financing

Cash Offer AS-IS Comp Then ARV

AS-IS vs ARV

Negotiate off AS - IS Value

Title Companies Escrow Open with Invest
Contract

Once in Contract Title A - C

Transaction Coordination Using EZ Platform

INVESTOR/AGENT MLS DEFINITIONS

Underwriting

Cash Offer

AS-IS

Cash Financing

Conventional Financing

VA Financing

FHA Financing

USDA Financing

Cash Offer AS-IS Comp Then ARV

AS-IS vs ARV

Negotiate off AS - IS Value

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AGENT MLS DEFINITIONS

Underwriting **Loan or Insurance**

Cash Offer **No Financing**

AS-IS AS-IS **Seller is not doing anything**

Cash Financing **Loans for buyers**

Conventional Financing

VA Financing

FHA Financing

USDA Financing

Cash Offer AS-IS Comp Then ARV

AS-IS vs ARV

Negotiate off AS - IS Value

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